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Jim Aloye, The Secret Weapon of Small Businesses

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By Dendy Media

Today we'd like to introduce you to Jim Aloye.

It's an honor to speak with you today. Why don't you give us some details about you and your story. How did you get to where you are today?

Growing up, people always came to me for insight and advice. My advice often contained a unique and completely different solution than they were hearing from others. Realizing the power of that unique perspective, coupled with interests in the technology and media arena, I started a technology company when I was in college that still operates today, Aloye Computer Enterprises LLC. Leveraging successes there, I built a media and publishing company that produces physical books and e-books as well as a video game company that provides unique geo-location IP for use in video games. The video game company is also building a video game for mobile devices called Eternal Conquest The Conflict Begins. I also built a comic book and collectible gallery that deals with one of a kind and extremely rare merchandise focused on a specific Tucci character. Getting to where I am today was no easy task. It involved working practically 24/7 and making a lot of sacrifices. When others were enjoying vacation or spending time on hobbies or other endeavors, all available time was laser focused on advancing the construction of my various endeavors. Imagine working and then when work is done, turning the entirety of your attention toward other projects as developing a game, creating geo-location IP, or any of the other things I've created over the years. You've got to be able to endure and handle extreme levels of discomfort to be able to do what I've done. It's been all encompassing.

I'm sure your success has not come easily. What challenges have you had to overcome along the way?

I like to learn new things. In fact, folks who have relied on me for technology solutions over the years have often described my greatest skill as being similar to that of a black bag operator. Basically, someone who is airlifted and then dropped behind enemy lines with nothing but the shirt on their back and has to figure out a way to re-capture the fort and rescue the prisoners. I like to find interesting things that I don't know much about, and then go all in. It's like jumping into the deep end of the swimming pool not knowing how to swim. When you do that, you either become an expert swimmer, or you drown. I've lived my whole life that way, and I think that mindset is key to being able to overcome any challenge that finds its way in front of you. To list a few specific challenges, I'd say the biggest one has been acquiring the depth of knowledge required to move each of my endeavors from start to success. The second biggest challenge has been to fund each of them to get them started. All required unrelenting focus and drive. Refusal to give up at all costs and refusal to accept anything other than success.

Let's talk about the work you do. What do you specialize in and why should someone work with you over the competition?

Over the years, people have always told me that I'm a good problem solver with a unique approach and that I provide a level of high-quality value that can't be found anywhere else. I've recently released a complete software application for managing service-based companies such as HVAC, Pest Control, Electrical Contractors, and Fire Water Restoration Companies through Aloye Computer Enterprises LLC. The application is called ACE Service Tech App for D365 CE and it's available on Microsoft AppSource. It's a complete application that you can buy and use out of the box without any further customization, but it can also be adapted and customized to fit any need, add any feature, or meet any budget. I also provide the full range of Microsoft Licensing, Hosting, and IT Services with a responsive and personalized feel. My customers often call me their secret weapon because I provide them, meaning small and mid-size businesses, with solutions that are affordable yet have the level of sophistication traditionally enjoyed by large enterprises. I've published several children's books in Apple iBooks, B&N, KOBO, Google Play, and Amazon. I've helped authors take their book from idea to print and ebook. The service is personalized and affordable. We find a way to make it work. For folks looking to own something that nobody else has, that's when you go to the Ana Ishikawa Shi Gallery. It has some of the rarest Tucci comics and may very well have the only surviving works from the low numbered exclusives.

What's your best piece of advice for readers who desire to find success in their life?

Find a skill that comes naturally to you and marry it with an interest that you are passionate about. Then make that your business. Start it and run it, on the side and by night if you have to until it's stood up and successful. You won't be able to avoid success if you correctly identify the skill you have that nobody else does, and you figure out how to harness that skill, leveraging it to produce within your area of interest. Success won't happen overnight, so don't expect that. It didn't happen overnight with Aloye Computer Enterprises LLC. It didn't happen overnight with Aloye Media Enterprises LLC. It didn't happen overnight with Eternal Conquest LLC. And it didn't happen overnight with the Ana Ishikawa Shi Gallery and Emporium. But I can assure you that it does happen when you play the long game. It happens over time when you are truly dedicated, little by little, until you look back and see that what you have is huge and monumental in comparison to what you started.

Speaking of success, what does the word mean to you?

Success means moving forward at the highest velocity you are capable of traveling at while pulling the largest possible payload and at the same time continuously building and adding to that payload. Success is solving problems, delighting those you serve, and continuously increasing the capacity to take on new endeavors and serving new constituencies. Success is delivering complex and well-designed solutions to seemingly impossible problems. As a builder, as someone who loves to create new realities, to create new solutions, you must see success as a never-ending process to build, serve, solve, and deliver better with each passing day. The journey is and always remains the destination, and it is on that journey that you never stop learning, serving, building, and growing. Success is also acknowledging, and this is key, the reality that as a human being you are nothing. Everything you are, everything you have, everything you do, all of that comes from that which has created you. It comes from God. You as a human being are simply the vehicle He uses to deliver it. That part is key, because it shapes everything you do and animates how you approach business interactions, family, interpersonal relationships, and life itself.

What's next for you?

There are small and mid-size businesses out there who need what I provide and simply do not know about me. Therefore, continuing to get the word out so people know where to come for solutions always remains a next step. As more businesses become aware of and realize how they can benefit from the business application I've mentioned earlier, ACE Service Tech App for D365 CE, rolling that out will continue to be a next step. Individual developers or small video game development studios building games that need the geo-location IP available through Eternal Conquest LLC can benefit from integrating my technology, so that continues to remain a next step. Investors who are looking for a golden goose should take a closer look at the game as well as the other things I am doing. I am always open to what I call the perfect fit investor, because that is what will accelerate and rocket things from their current level of success up through the stratosphere. I will reach the stratosphere anyway, but it would be great to be able to do it faster.

Finally, how can people connect with you if they want to learn more.

Folks can reach out by phone at 1-844-MR-ALOYE Option 2 for Media, Businesses or investors interested in the ACE Service Tech App can see it in Microsoft App Source at https://appsource.microsoft.com/en-us/product/dynamics-365/ejecorp.ace-d365-svctech in addition to viewing it directly on my website at https://www.aloye.com/wp/ace365ce/ . Interested parties can also visit Aloye Computer Enterprises LLC at www.aloye.com . Aloye Media Enterprises LLC can be reached at www.aloyemedia.com . Eternal Conquest LLC can be reached at www.ectcw.com . Ana Ishikawa Shi Gallery & Emporium can be reached at www.shiemporium.com . Parties or investors interested in taking a closer look at Eternal Conquest LLC's Geo-Location IP can visit the following hyperlink: https://www.ectcw.com/wp/license-our-ip/ . It is also important to mention that Eternal Conquest LLC has made the news in the past and that coverage can be seen via the following hyperlink: https://www.ectcw.com/wp/in-the-news/ .

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